

# LTC Training From LTC Experts

Tammey Sullivan and Aaron Eisenach have provided roughly 6,000 students in Colorado with their one-time requirement of 16 hours and ongoing 5-hour refresher course in LTC insurance. Tammey and Aaron do more than simply teach the state-mandated classes; they share their combined experience of nearly 51 years of selling LTC insurance and alternative solutions with their students.

***Call to register today. Classes fill quickly! 303-973-6636 or 800-295-5860***

## **Initial, One-Time Requirement**

Colorado agents must complete 16 hours of approved training before soliciting LTC insurance. The 8-hour “Partnership” course must be completed in a classroom. The 8-hour “General” course can be completed online. 8 hours of CE credits given for Partnership course and 8 hours for General course

**Initial Classroom and Online Courses:** \$100 per attendee - includes the online General course and the 8-hr Partnership classroom course; \$80 Early Bird rate if registering at least 30 days prior to the class date  
**Initial Classroom Course Only:** \$80 per attendee; Early Bird rate not available

## **Ongoing, 5-Hour Refresher**

Colorado agents must complete a 5 hour refresher course every 24 months to remain compliant to sell LTCi.

**Ongoing Classroom:** \$65 per attendee (unless otherwise noted). Includes 5 hours of CE credits.

***Refund Policy: No refunds are given, monies apply toward future course.  
We reserve the right to cancel any class due to limited enrollment***

### **Upcoming 8-Hour “Partnership” Courses:**

8:30 am – 4:30 pm

**Lunch and continental breakfast provided**

Fri, August 31st	Northfield
Fri, September 28th	Northfield
Fri, October 19th	Northfield
Fri, November 16th	Northfield

### **Upcoming 5-Hour “Refresher” Courses:**

8:30am – 1:00 pm unless otherwise noted

**Continental breakfast provided**

Fri, August 17th	Denver Tech Center
Fri, September 14th	Denver Tech Center
Fri, October, 12th	Denver Tech Center
Fri, November 2nd	Denver Tech Center

Trusted Choice Insurance Agents of Colorado  
Office (TCCO)- Northfield Shopping Center  
I-70 & Quebec

**Must See Specific Directions**

DTC – Guaranty Bank Bldg.  
6501 E. Belleview, Ave. Ste 410  
Englewood, Co. 80111



Aaron R Eisenach is Vice President, Western Region, of Krieger & Associates...an ICB Company. Prior to assuming responsibilities managing Krieger & Associates, Aaron ranked in the top seven agents nationwide for personal LTCi production for one of the nation's best-selling carriers. Offering LTCi since 1996, Aaron has earned the CSA, LTCP, and CLTC designations. With Krieger & Associates...an ICB Company, Mr. Eisenach is responsible for recruiting, training and assisting agents in Colorado and the West. As an ICB Company, Krieger & Associates acts as a Managing General Agency for many of the nation's top carriers, both in the individual and group or worksite marketplace. Aaron is president of the LTC Forum of Colorado, a member of NAIFA and NAHU, and services as Vice Chairperson of the Colorado Division of Insurance Producers Advisory Council. Aaron's passion for LTC planning stems from his father's and grandfather's battles with Alzheimer's disease. He and his wife, Cheryl, enjoy four children.



Tammey J. Sullivan is President of HealthCare Benefit Services, Inc. She has specialized in LTCi since 1988, is a certified instructor in LTCi for the American College, and has been a certified instructor for the state of Colorado teaching the required CE course in LTC since 1994. A CLTC and CSA designee, Tammey is a charter member and Vice President of the LTC Forum of Colorado. She is also a member of the National LTC Network and the Colorado Division of Insurance Producers Advisory Council. Tammey has been invited to be a keynote speaker for NAELA (National Academy of Elder Law Attorneys) and has taught at many governmental, industry and consumer functions. Tammey has amassed more than 1,000 personal clients and takes pride in helping with filing claims and working with family members, recommending LTC facilities, and interfacing with the claims departments of carriers. Tammey's father suffered from Alzheimer's disease until passing away in 2008, amplifying in a very personal way how important LTCi is to one's family. Tammey and her husband, Tom, enjoy two children.